

YOUR REAL ESTATE CAN BE YOUR BEST SOURCE OF CAPITAL

"The Capital Markets Group at Alliance assisted Wickes and our Treasury Department prior to our merger, and improved finances with the sale/leaseback of our corporate headquarters and work on our portfolio of 50 buildings." – Jim Hopwood, CFO, Wickes Lumber

"Alliance assisted with a long-term lease in a tertiary market and financed the expansion of our existing manufacturing facility." – Mike Santoni, CFO, Harbour Group



Uncover real estate capital with Alliance. Working with corporations, institutional providers and real estate organizations seeking to generate capital, we provide rapid response, same-day proposals and close transactions without lengthy investment committees or institutional approval processes via numerous lender and acquisition relationships in primary, secondary and tertiary markets.

We also do much more—from build-to-suits to lease structuring to DIP representation. If it is a viable finance opportunity, we'll find it, from build-to-suit opportunities to real estate acquisition finance, refinancing and lease structuring. Our finance and crisis management strategies have generated billions of dollars in capital for clients via sale/leaseback and debtor-in-possession representation throughout the US, Canada and Mexico.

Rely on the experts who advise the experts. Alliance represents professional real estate organizations, development teams, real estate investment trusts, and numerous venture capital organizations. We have assisted clients including AT&T, Lucent, Ben Franklin, GM, Masco, AMB, Transamerica, Trinet, First Industrial, RBC Trust and more to monetize real estate capital often unrealized before analysis.

Highly competitive marketing gives Alliance the edge in obtaining higher proceeds via the best and final procedure to drive down finance rates and maximize return. Many have realized 100% or more of appraised value with AC's strategies. We offer unique exposure to numerous investor groups not typically associated with retail Wall Street firms and institutional advisors.

To put Alliance Capital to work for you, contact the nearest representative:

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